



SCOTT SCHULTZ

SENIOR CONSULTANT | Arbinger Institute

ABOUT ARBINGER

Arbinger is the world leader in mindset change. Through training, consulting, coaching, and implementation programs, Arbinger enables individuals, teams, and organizations to change from the default self-focus of an inward mindset to the impact-focus of an outward mindset. Arbinger provides strategies and behavioral reinforcements that sustain this change. The result is dramatic and sustained improvement in the key success indicators of our client organizations—in their levels of collaboration, employee engagement, accountability, revenue growth, market share, and profitability.

Arbinger's programs and methodology are based on 45 years of research in the psychology of human behavior and motivation, and more than 40 years of experience working with organizations worldwide in the corporate, healthcare, education, government, public safety, and nonprofit sectors. The Arbinger team is comprised of individuals from diverse backgrounds and industries who possess the ability to help individuals and organizations achieve success through a fundamental change in mindset. Arbinger has offices in nearly 30 countries.

Scott is a speaker, coach, and facilitator whose purpose is helping teams and organizations unlock the inspiration, possibility, and leadership potential necessary to achieve breakthrough results.

Scott has more than 20 years of progressive leadership experience, primarily in the retail and restaurant industries. His professional background also includes training and development roles with Fortune 500 companies as well as operations director roles for restaurant franchisees. These experiences enable Scott to understand many of the challenges leaders face today.

Scott is a certified leadership coach through the Institute for Professional Excellence in Coaching and is an active member of the International Coach Federation. He regularly coaches corporate executives, entrepreneurs, and emerging leaders to help them develop the awareness and influence needed to do their best work. His use of curiosity, connection, and deep listening elicit the very best in his clients.

Scott works closely with the Baltimore chapter of Back On My Feet, a nonprofit organization whose mission is to combat homelessness through the power of running. He also serves as a coach for Loyola University Maryland's Sellinger School of Business and Management's Leadership Essentials program for young professionals living and working in the Baltimore area.

In his spare time, Scott enjoys creating meaningful life experiences for his teenage children, adventures with his wife and Scottish Terrier, and exploring mindfulness through running and reading.